

# Data and services for hardware distributors

We make it easy for you to integrate our products into your processes



[www.blum.com](http://www.blum.com)

 **blum**<sup>®</sup>

# We support you with data and services that are tailored to your processes. Let's work together to boost the efficiency of our operations.

Supporting you every step of the way: our services for distributors are designed to support you any time, anywhere. They cover every stage of your process chain and will help you achieve the desired results more quickly and efficiently.



*Product training*

*Marketing tools*

Supplier and product range management

Marketing

Purchasing

*Exchange of product data*

*Order management*

**The whole is more than the sum of its parts**

Our services are designed to support everyone involved in the best possible way. You can use our services to optimise your processes. Integrate them into your online presence and your customers will benefit from them, too. This will enable you to expand your own range of services, make your digital presence more attractive and create added value for your customers.



*Product Configurator for distributors' web shops*

*Guarantee*

**Quotation and sales**

**Logistics and services**

**Delivery and provision**

**After sales service**

*On-site advice and support*

# We support you with data and services that are tailored to your processes. Let's work together to boost the efficiency of our operations.

Supporting you every step of the way: our services for distributors are designed to support you any time, anywhere. They cover every stage of your process chain and will help you achieve the desired results more quickly and efficiently.



*Product training*

*Marketing tools*

Supplier and product range management

Marketing

Purchasing

*Exchange of product data*

*Order management*

**Our goal is to optimise processes**

We would like to make it as easy as possible for you to integrate our products into your processes. Our main focus is on your workflows which we can support with our useful services.

**The supply of products alone is not enough**

We don't just want to satisfy you as a customer – we want to inspire you with our products and services. Our services are designed to make it easy for you to integrate our products in your processes and optimise them. In addition, we offer services that create added value for your customers. Curious to know more?



*Product Configurator for distributors' web shops*

*Guarantee*

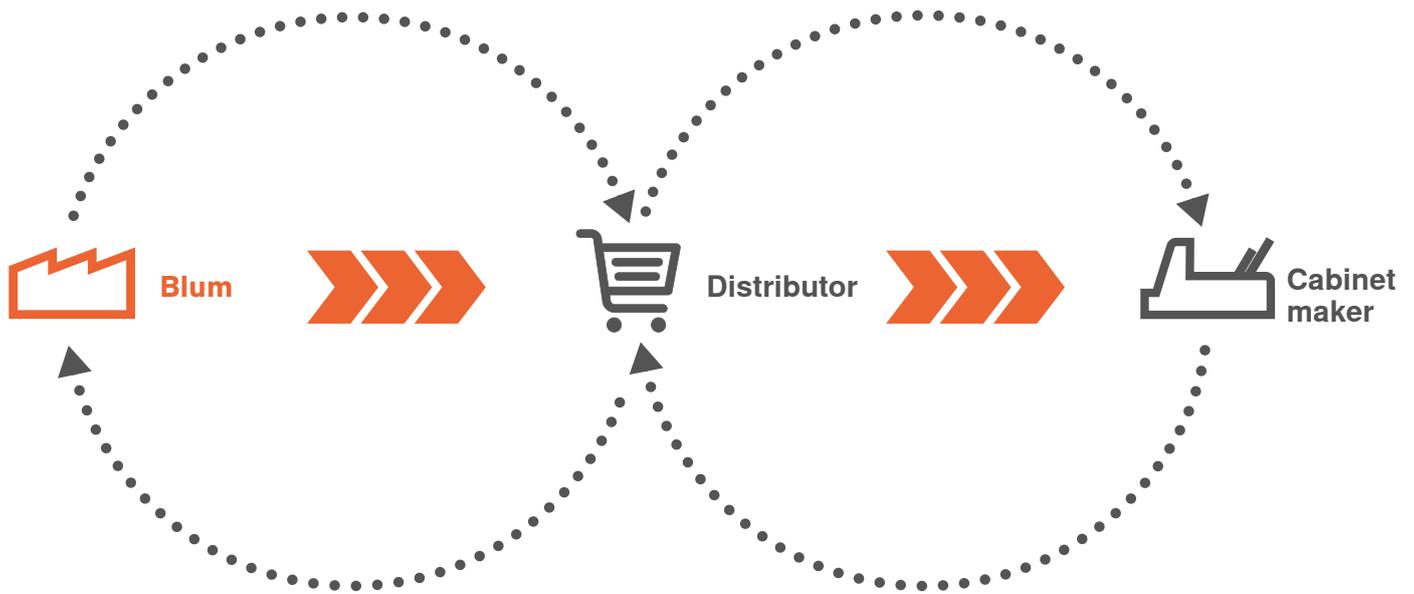
**Quotations and sales**

**Logistics and services**

**Delivery and provision**

**After sales service**

*On-site advice and support*



#### A real partnership

Smooth processes and a bilateral exchange of ideas and experiences guarantee a successful business partnership. We support our distributors with product data for their communication channels and the online order process.

#### Best possible support for your processes

It is very important to us that distributors can integrate our products into their value creation chains with ease. We offer both in-person and digital services for this purpose. At the end of the day, both you and your customers should benefit from our offering.

#### Services with added value for your customers

We also offer services to distributors that they in turn can offer to their customers, i.e. manufacturers. These include configurators for simple product selection, handy calculators, assembly information in the form of graphics and CAD/CAM data.



#### Interested?

If you are interested in this service, get in touch with your contact at Blum. We would be happy to advise you.



Julius Blum GmbH  
Furniture Fittings Mfg.  
6973 Höchst, Austria  
Tel.: +43 5578 705-0  
Fax: +43 5578 705-44  
E-mail: [info@blum.com](mailto:info@blum.com)  
[www.blum.com](http://www.blum.com)

Our sites in Austria, Poland and China are certified to the international standards mentioned below.  
Our site in the USA is certified to ISO 9001.  
Our site in Brazil is certified to ISO 9001, ISO 14001 and ISO 45001.



**ISO 9001**  
Certified Quality  
System



**ISO 14001**  
Certified Environmental  
System



**ISO 50001**  
Certified Energy  
System

 **blum**®



Look for our  
FSC™-certified  
products

All content is copyrighted by Blum.  
Subject to technical modifications and changes to the range without notice.  
IDNR: 600.745.3 · FO-160/1 EN-AL/12.21